



*A Letter from MedVirginia's CEO*

February 1, 2007

To Our MedVirginia *Solution*<sup>sm</sup> Clients:

As a new year begins, I'd like to express my appreciation to our supporters for a fantastic 2006. It was a great year by any measure for MedVirginia *Solution*, Central Virginia's community-wide health information exchange. A few of the accomplishments that directly impacted our local community include:

- Exceeded our goals for new users and physician practices -- 74 practices and a total of 712 users were brought on board in 2006!
- Transmitted the first electronic prescription to Ukrops Pharmacy.
- Added user-requested functionality to MedVirginia *Solution* and upgraded our production servers.
- Expanded our Help Desk and support team.
- Appointed a RHIO Advisory Board comprised of leading local and national health care experts.

During 2007, electronic prescribing is going to gain a lot more attention locally and nationally for its ability to enhance patient safety and convenience while improving practice efficiency.

We have some great news to share! The Commonwealth of Virginia's Health Information Technology Council, commissioned by Governor Kaine, recently reviewed 61 applications for grant funding to drive further adoption of health information technology. I am delighted to report that MedVirginia's application was ranked #1! Specifically the Commonwealth will provide funding for MedVirginia to work with local physicians on medication management and e-prescribing.

Accordingly, we are declaring 2007 the "Year of e-Prescribing" in conjunction with our market release of e-prescribing and other clinical automation tools to providers who utilize MedVirginia *Solution*.

On behalf of all of us at MedVirginia, thank you for helping move Central Virginia toward our vision of being the most electronically connected provider communities in the U.S.

We look forward to a very exciting and productive 2007!

Warmest regards,

Michael Matthews